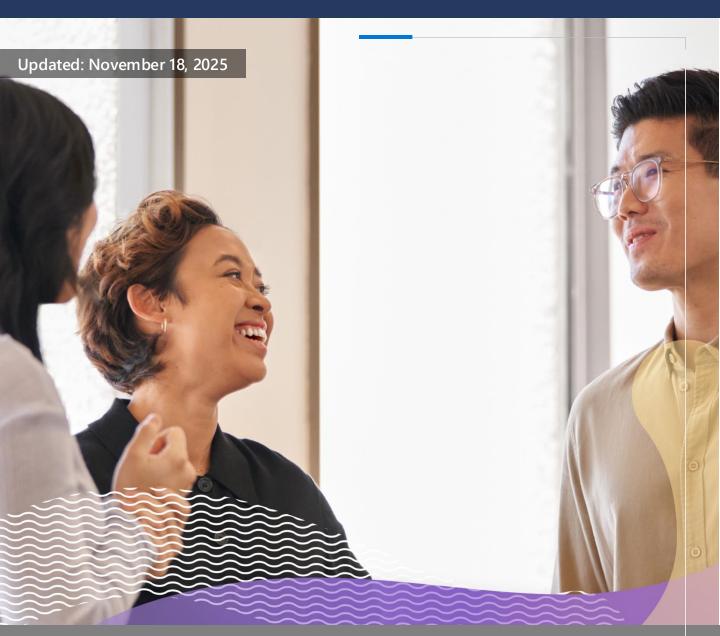


Microsoft Al Cloud Partner Program Benefits Guide



Microsoft Al Cloud Partner Program

Benefits Guide

Benefits built for your business

Partner benefits packages provide the offerings you need to strengthen your cloud and Al practice through expanded benefits and support. With partner benefits packages, you can help:

Strengthen your solutions for customers through benefits that build your cloud and Al practice.

Tap into exclusive product, support and advisory benefits to drive success for your business. Partner benefits packages offer the in-demand licenses, Azure credits, and support you need to collaborate, develop offerings, and deliver high-performing solutions for your customers.

Scale your business with cost-saving packages designed to help you achieve more.



Each partner benefits package provides you with a portfolio of key Microsoft products and support services at a significant discount. Partner benefits packages are a cost-efficient way to access the tools you need to grow your business.

Deepen your partnership with Microsoft and drive long-term profitability.



No matter your stage of growth, there is a partner benefits package for you. With several increasingly robust options to choose from, you can select the package that best serves your current needs, then expand your benefits as you continue to grow with Microsoft.

Journey for partners

- **+ New members
- Partner Launch Benefits
- Partner Success
 Core Benefits
- Partner Success Expanded Benefits

After joining the <u>Microsoft Al Cloud Partner Program</u>, we encourage you to explore the partner benefits packages that can best help you achieve your goals—no matter your size or stage of growth.

- Partner Launch Benefits are designed to start building high-performing solutions and kick-start your business growth.
- *Partner Success Core Benefits* are designed to help you create, build, and expand a strong Al and cloud practice.
- Partner Success Expanded Benefits are designed to help you scale your reach further and deepen your partnership with Microsoft.

Options for partners providing services

- Solutions Partner designations
- Specializations

After meeting specific criteria for performance, skilling, and customer success, you may also qualify for opportunities to differentiate your business and gain more benefits.

- Solutions Partner designations are aligned to Microsoft solution areas and can help you differentiate your unique capabilities and proven success with customers.
- <u>Specializations</u> go further to help you demonstrate your deep technical knowledge in a specific area to customers.

Options for partners developing software solutions

- Microsoft for Startups Founders Hub
- ISV Success
- Solutions Partner with certified software

As a partner in the Microsoft Al Cloud Partner Program, you can access offerings to help you create high-performing software solutions and achieve your business goals.

- Microsoft for Startups Founders Hub is designed to help you accelerate innovation and growth for your startup—no matter your background, location, or progress. Access tools, networking opportunities, and essential business guidance to ideate, develop, grow, and scale your software solutions with Microsoft.
- <u>ISV Success</u> enrollment allows you to access a set of technical tools and resources that help you build, publish, and grow your well-architected cloud solutions on the Microsoft commercial marketplace.
- Solutions Partner* with certified software** designations are designed to help you differentiate and validate your solution's capabilities and proven track record of success in areas of high customer demand. When you become a Solutions Partner with certified software, you unlock exclusive badging, marketing tools and resources, and more to help you showcase your solution to customers and Microsoft sellers.

Microsoft Al Cloud Partner Program Benefits Guide

The information in this document is intended to help partners understand the benefits packages offered through the Microsoft Al Cloud Partner Program. Information on our legacy benefits offers is contained here.

All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business. Be sure to review the benefits information in Partner Center before paying the annual fee. Partners must comply with the use terms and policies regarding benefits and license use rights and limitations about each software product or online service as outlined in the Microsoft Al Cloud Partner Program Terms of Participation Guide. For more information, refer to the links below:

Learn more about the Solutions Partner designations in <u>Partner Center</u> or <u>on the Microsoft</u> <u>partner website</u>.

Learn more about managing your Benefits.

Offer benefits are provided once payment has successfully processed, which may take a few days.

Table of Contents Section **Page Partner Launch Benefits** 5 **Partner Success Core Benefits** 6 **Partner Success Expanded Benefits** 8 Solution Partner Designations for partners providing services 12 Specializations and expert programs product benefits 28 **ISV Success Core benefits** 38 **ISV Success Expanded benefits** 39 **ISV Success Advanced benefits** 40 Solution Designations for partners developing software solutions 41 **Expanded benefits offers comin February 2026** 43 77 **Change log**

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Digital Marketing Content OnDemand (DMC)	✓
Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
Geo Expansion Readiness Assessment	✓

Product benefits

	Microsoft product name or description	Quantity	Туре
NEW 2025 NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	5	Users
NEW 2025	Teams Enterprise (EEA or RoW)	5	Users
	Azure Bulk Credits (Production)	\$700 USD	Per year
NEW 2025	Visual Studio Professional subscription (without monthly Azure credit)	1	Users
NEW 2025 NEW 2025	Entra ID P2	5	Users
NEW 2025	Defender for Endpoint P2	5	Users
	Dynamics 365 Business Central Premium	4	Users
	Dynamics 365 Sales Enterprise	4	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Power BI Premium	4	Users
NEW 2025	Power Apps Premium	1	Users
NEW 2025	Power Automate Premium	1	Users
	Project Online – Project Plan 5	1	Users
	Visio Online – Visio Plan 2	1	Users

Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
NEW 2025	Accelerate partner outcomes with Concierge	50
	<u>Digital Marketing Content OnDemand (DMC)</u>	✓
	Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
	Geo Expansion Readiness Assessment	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
 Technical presales and deployment services (TP&D) Advisory hours to help plan, build and implement solutions Assistance with technical sales prep and deal enablement 	5 hours Deduct hours
Partner Cloud Support incidents	2

Product benefits

	Microsoft product name or description	Quantity	Туре
NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	15	Users
NEW 2025	Teams Enterprise (EEA or RoW)	15	Users
	Azure Bulk Credits (Production)	\$2400 USD	Per year
	Visual Studio Professional subscriptions (without monthly Azure credit)	8	Users
NEW 2025	Entra ID P2 ***	15	Users
NEW 2025	Defender for Endpoint P2 ***	15	Users
	Dynamics 365 Business Central Premium	15	Users

^{****}Beginning on January 22, 2025, as a one-time occurrence, these specific benefits will be added into existing active instances of this benefit offer.

Product benefits (continued)			
	Microsoft product name or description	Quantity	Туре
	Dynamics 365 Sales Enterprise	15	Users
	Power BI Premium	15	Users
NEW 2025	Power Apps Premium	8	Users
NEW 2025	Power Automate Premium	8	Users
	Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	1	Users
	Project Online – Project Plan 5	5	Users
	Visio Online – Visio Plan 2	5	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
	Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
	System Center Client Management Suite (2022)	10	Licenses
	System Center Endpoint Protection (2019)	10	Licenses
	System Center Standard (2022)	8	Licenses
NEW 2025	Windows Server CALs (2025)	16	Licenses
NEW 2025	Window Server Standard – Per core (2025)	16	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	16	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	20	Licenses



Partner Success Expanded Benefits product benefits

Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
NEW 2025	Accelerate partner outcomes with Concierge	50
	Digital Marketing Content OnDemand (DMC)	✓
	Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
	Geo Expansion Readiness Assessment	✓
	Partner Go-to-Market Toolbox	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
 Technical presales and deployment services (TP&D) Advisory hours to help plan, build and implement solutions Assistance with technical sales prep and deal enablement 	10 hours Unlimited
Partner Cloud Support incidents	5

Product benefits

	Microsoft product name or description	Quantity	Туре
NEW 2025	Microsoft 365 Copilot	2	Users
NEW 2025	Microsoft 365 Copilot for Sales	2	Users
NEW 2025	Microsoft 365 Copilot for Finance	2	Users
NEW 2025	Microsoft 365 Copilot for Service	2	Users
NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	35	Users

	Microsoft product name or description	Quantity	Туре
NEW 2025	Teams Enterprise (EEA or RoW)	35	Users
NEW 2025	Teams Premium	5	Users
NEW 2025	Teams Rooms Pro	2	Users
	Azure Bulk Credits (Production)	\$4,000 USD	Per year
	Visual Studio Professional subscriptions (without monthly Azure credit)	15	Users
NEW 2025	Entra ID P2	35	Users
NEW 2025	Defender for Endpoint P2	35	Users
	Power BI Premium	35	Users
	Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
NEW 2025	Power Apps Premium	15	Users
NEW 2025	Power Automate Premium	15	Users
NEW 2025	Power Automate Process	2	Bots
	Viva Suite	15	Users
	Project Online – Project Plan 5	5	Users
	Visio Online – Visio Plan 2	5	Users
	Dynamics 365 Business Central Premium	35	Users
	Dynamics 365 Sales Enterprise	35	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	35	Users
NEW 2025	Dynamics 365 Finance Premium	35	Users
	Dynamics 365 Human Resources	35	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	35	Users
NEW 2025	Dynamics 365 Team Members	35	Users
NEW 2025	Dynamics 365 Contact Center	35	Users
NEW 2025	Dynamics 365 Partner Sandbox – Contact Center	25	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users

Partner Success Expanded Benefits

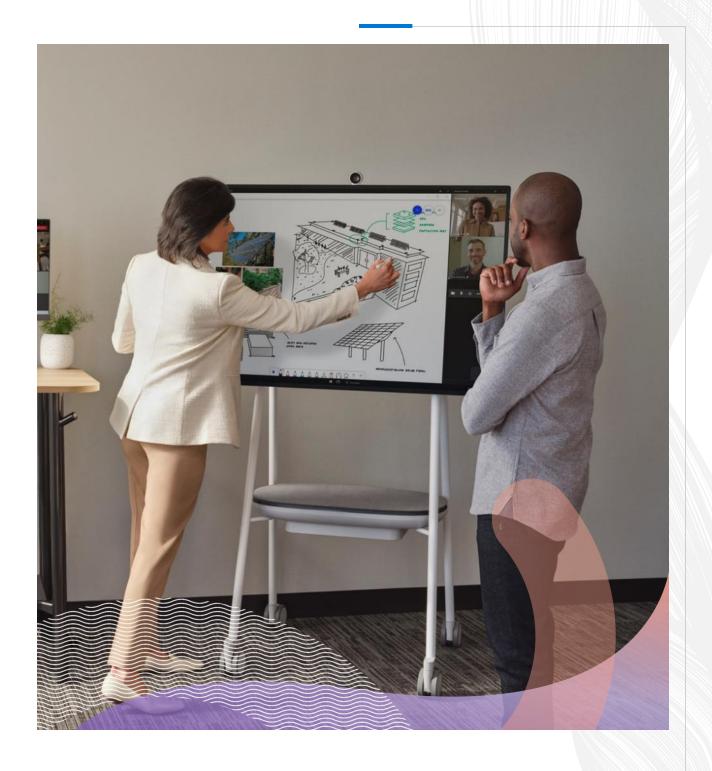
Microsoft product name or description	Quantity	Туре
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	35	Licenses
SQL Server Enterprise – Per core (2019)	8	Licenses



Partner Success Expanded Benefits

	Microsoft product name or description	Quantity	Туре
	System Center Client Management Suite (2022)	35	Licenses
	System Center Endpoint Protection (2019)	35	Licenses
	System Center Standard (2022)	16	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	32	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server CALs (2025)	35	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	35	Licenses





Solutions Partner designations for partners providing services



Benefits included with all Solutions Partner designations

Product benefits

Benefits included with all Solutions Partner designations, otherwise known as common benefits, are provided once irrespective of which Solutions Partner designation(s) are attained. Training Services partners who have attained a Solutions Partner designation for Training Services designation receive the same licensing benefits by solution area.

Product and offer terms and conditions apply. Details are subject to change.

Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
NEW 2025	Accelerate partner outcomes with Concierge	50
	Partner Go-to-Market Toolbox	✓
	Digital Marketing Content OnDemand (DMC)	✓
	Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
	Geo Expansion Readiness Assessment	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
 Technical presales and deployment services (TP&D) Advisory hours to help plan, build and implement solutions Assistance with technical sales prep and deal enablement 	50 hours Unlimited
Partner Cloud Support incidents	50
Microsoft Product Support (on-premise) incidents	20

^{**}Refer to the Change log item no. 1 for more details.



Solutions Partner designation specific benefits (incremental)

Product benefits

Benefits which are specific to and depend on the designation(s) attained, otherwise known as incremental benefits, are additive (exceptions apply) to each other and to common benefits. In particular, product benefits (formerly 'Internal Use Rights', or 'IURs') are aligned to the Solutions Partner designations and to specialization and expert programs.

Product and offer terms and conditions apply. Details are subject to change.

Incremental product benefit categories (with links)

Solutions Partner designations

Business Applications

Data & AI (Azure)

Digital & App Innovation (Azure)

Infrastructure (Azure)

Modern Work

Security

Note: Solutions Partner product benefits for Data & Al, Digital & App Innovation, and Infrastructure (Azure) have a set of benefits which are 'core' across the three.

Specializations and expert programs

Azure

Business Applications

Modern Work

Security

Notes: The classification of specializations and expert programs for the purposes of benefits provisioning is based on the specialization classification listed here. Product benefits for specializations and expert programs are capped at a particular amount by category as set out in this document.



Solutions Partner designation

Product benefits

Solutions Partner designations

Business Applications product benefits

	Microsoft product name or description	Quantity	Type
NEW 2025	Microsoft 365 Copilot for Sales	5	Users
NEW 2025	Microsoft 365 Copilot for Finance	5	Users
NEW 2025	Microsoft 365 Copilot for Service	5	Users
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
NEW 2025	Teams Enterprise (EEA or RoW)	100	Users
NEW 2025	Entra ID P2	100	Users
NEW 2025	Defender for Endpoint P2	100	Users
	Dynamics 365 Business Central Premium	100	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	100	Users
	Dynamics 365 Human Resources	100	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	100	Users
NEW 2025	Dynamics 365 Team Members	100	Users
	Dynamics 365 Sales Enterprise	100	Users
NEW 2025	Dynamics 365 Finance Premium	100	Users
NEW 2025	Dynamics 365 Contact Center	100	Users
NEW 2025	Dynamics 365 Partner Sandbox – Contact Center	25	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users

Business Applications product benefits

	Microsoft product name or description	Quantity	Туре
	Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Dynamics 365 Partner Sandbox – Sales Insights	5	Users
	Dynamics 365 Partner Sandbox – Marketing	1	Tenant
	Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
	Dynamics 365 Partner Sandbox – Guides	1	User
	Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
	Dynamics 365 Partner Sandbox – Human Resources	5	Users
	Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	5	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Microsoft Project Online (Plan 5)	20	Users
	Power BI Premium	100	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Solutions Partner designations

Business Applications product benefits

	Microsoft product name or description	Quantity	Туре
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



Data & AI (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & Al, Digital & App Innovation , and Infrastruc Partner designations		•
NEW 2025	Teams Enterprise (EEA or RoW)	100	Users
NEW 2025	Entra ID P2	100	Users
NEW 2025	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Data & AI (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & AI, Digital & App Innovation, and Infrastruc Partner designations		•
NEW 2025	Teams Enterprise (EEA or RoW)	100	Users
NEW 2025	Entra ID P2	100	Users
NEW 2025	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & Al, Digital & App Innovation, and Infrastruc Partner designations		•
NEW 2025	Teams Enterprise (EEA or RoW)	100	Users
NEW 2025	Entra ID P2	100	Users
NEW 2025	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



Modern Work product benefits

	Microsoft product name or description	Quantity	Туре
NEW 2025	Microsoft 365 Copilot	5	Users
NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	200	Users
NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	25	Users
NEW 2025	Teams Enterprise (EEA or RoW)	225	Users
NEW 2025	Teams Premium	10	Users
NEW 2025	Teams Rooms Pro	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	25	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Viva Suite	50	Users
	Windows 365 Enterprise (Premium) – 8 vCPU, 32 GB RAM, 512 GB Storage	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Modern Work product benefits (continued)

	Microsoft product name or description	Quantity	Туре
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



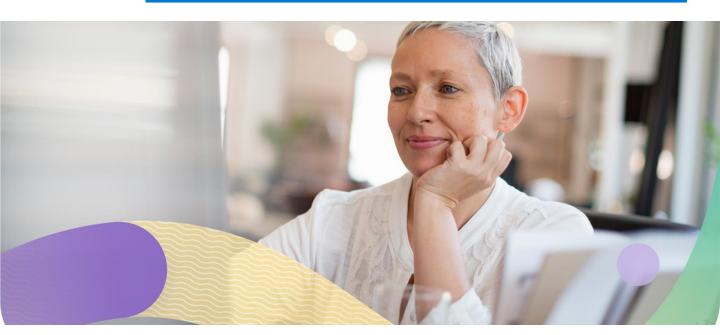
Security product benefits

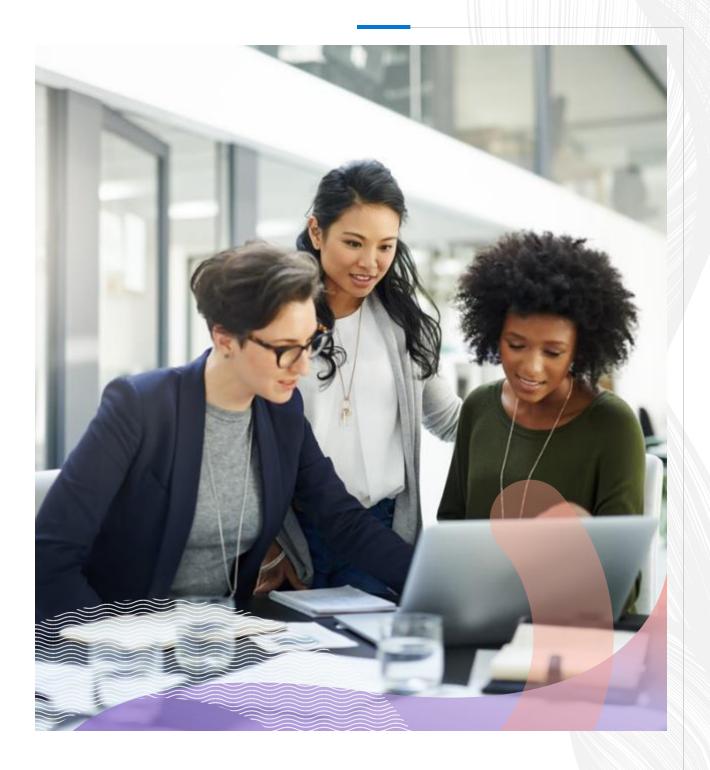
, ,	Microsoft product name or description	Quantity	Туре
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	100	Users
NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	12	Users
NEW 2025	Teams Enterprise (EEA or RoW)	112	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	12	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Windows 365 Enterprise - 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
	Microsoft SQL Server Enterprise - per core (2019)	16	Licenses
	Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Security product benefits (continued)

	Microsoft product name or description	Quantity	Туре
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Cores
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Cores
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses





Specializations and expert programs product benefits



Specializations and Expert Programs

Product benefits

As part of the Solutions Partner benefits, if you have earned a specialization, you will receive incremental product benefits to help further accelerate your business. Incremental benefits for specialization and expert programs are only available with Solutions Partner benefits and cannot be added to legacy benefits.

Each category of the specializations and expert programs (Azure, Business Applications, Modern Work and Security) has individual maximum cap amounts for benefits provisioning: the number of specializations or expert programs in that category which will be eligible for incremental product benefits. Refer to the table of <u>specializations and expert programs benefits categories</u> at the end of this section for the classification. The max cap amounts are outlined in the following tables. Details are subject to change.

Specialization and expert program benefits will be provided at the time of purchasing Solutions Partner benefits, or at the time of attainment through the remainder of the Solutions Partner membership year for additional specializations and expert programs attained (within the respective max cap amounts). Refer to the illustrative example for more details.

Azure specialization and expert program product benefits Max cap amount: 5 specializations or expert programs

	Microsoft product name or description	Quantity	Туре
NEW 2025	GitHub Copilot Enterprise (via Azure Credits)	\$4,680 USD	Per year
NEW 2025	GitHub Enterprise Metered (via Azure Credits)	\$2,520 USD	Per year
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	30	Users
NEW 2025	Teams Enterprise(EEA or RoW)	30	Users
NEW 2025	Entra ID P2	30	Users
NEW 2025	Defender for Endpoint P2	30	Users
	Azure Bulk Credits (Production)	\$12,000 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

Azure credits provided for GitHub Enterprise, and GitHub Copilot as part of Azure specializations can solely be used for those purposes. Any other use is strictly prohibited.

Business Applications product benefits

Max cap amount: 3 specializations or expert programs NEW 2025

•			
	Microsoft product name or description	Quantity	Туре
NEW 2025	Microsoft 365 Copilot for Sales	5	Users
NEW 2025	Microsoft 365 Copilot for Finance	5	Users
NEW 2025	Microsoft 365 Copilot for Service	5	Users
NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	50	Users
NEW 2025	Teams Enterprise(EEA or RoW)	50	Users
NEW 2025	Entra ID P2	50	Users
NEW 2025	Defender for Endpoint P2	50	Users
	Azure Bulk Credits (Production)	\$4,500 USD	Per year
	Dynamics 365 Business Central Premium	25	Users
	Dynamics 365 Customer Service Enterprise	25	Users
NEW 2025	Dynamics 365 Finance Premium	25	Users
NEW 2025	Dynamics 365 Contact Center	25	Users
	Dynamics 365 Human Resources	25	Users
	Dynamics 365 Marketing (Attach) includes additional contacts and interactions	1	Tenant
	Dynamics 365 Project Operations	25	Users
	Dynamics 365 Sales Enterprise	25	Users
NEW 2025	Dynamics 365 Team Members	25	Users
	Visual Studio Enterprise subscriptions*	10	Users
NEW 2025	Power Apps Premium	25	Users
NEW 2025	Power Automate Premium	25	Users
NEW 2025	Power Automate Process	5	Bots

^{*}Refer to the Change log item no. 2 for more details.

Specializations

Business Applications product benefits (continued)

Max cap amount: 3 specializations or expert programs NEW 2025

	Microsoft product name or description	Quantity	Туре
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

Modern Work specialization product benefits Max cap amount: 3 specializations or expert programs

	Microsoft product name or description	Quantity	Туре
NEW 2025	Microsoft 365 Copilot	5	Users
NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
NEW 2025	Teams Enterprise (EEA or RoW)	50	Users
NEW 2025	Teams Premium	30	Users
NEW 2025	Teams Rooms Pro	20	Users
	Azure Bulk Credits (Production)	\$4,500 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
	Viva Suite	50	Users
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 for more details.



Security specialization product benefits

Max cap amount: 3 specializations or expert programs

	Microsoft product name or description	Quantity	Туре
NEW 2025	Security Copilot (via Azure Credits)	\$5,000 USD	Per year
NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
NEW 2025	Teams Enterprise (EEA or RoW)	50	Users
	Azure Bulk Credits (Production)	\$9,000 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
NEW 2025	Window 11 Enterprise 24H2	50	Licenses
NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

^{*}Refer to the Change log item no. 2 for more details

Specializations and expert programs benefits categories

The classification of specializations and expert programs for the purposes of benefits provisioning and capping is based on the current specialization classification and includes Azure Expert MSP. For clarity, these classifications and the associated specializations and expert programs are listed below. Details are subject to change.

Category	Specialization or expert program name
Azure	Azure Expert MSP Infra and Database Migration to Microsoft Azure* SAP on Microsoft Azure Data Warehouse Migration to Microsoft Azure Kubernetes on Microsoft Azure Modernization of Web Applications to Microsoft Azure Microsoft Windows Virtual Desktop Analytics on Microsoft Azure Microsoft Azure VMware Solution Al and Machine Learning on Microsoft Azure DevOps with GitHub on Microsoft Azure Hybrid Operations and Management with Microsoft Azure Arc Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI Networking Services in Microsoft Azure
Business Applications**	Microsoft Low Code Application Development Business Intelligence Intelligent Automation Small and Midsize Business Management Sales Service Finance Supply Chain
Modern Work	Adoption and Change Management Calling for Microsoft Teams Customer Solutions for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams Teamwork Deployment
Security	Cloud Security Identity and Access Management Information Protection and Governance Threat Protection

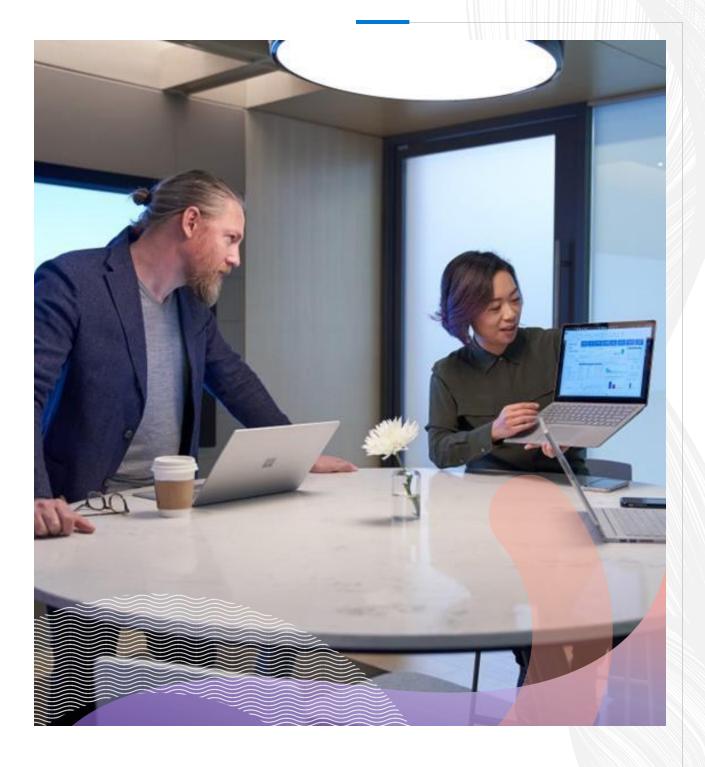
35

Illustrative example

Review this illustrative example to better understand how the benefits are provided to Solutions Partners for their Solutions Partner designation(s) and specialization(s) or expert program(s). In this example, "benefits" refers to the items listed in this document and excludes other provisions such as badging. Details are subject to change.

This example follows the fictional company 'Contoso', that has attained a legacy gold competency with a single Azure specialization, whose annual legacy competency anniversary date is January 1.

Date	Contoso action	Benefits provided
Oct 2022	Contoso meets the requirements for, and attains, the Solutions Partner for Infrastructure (Azure) designation.	No change. Contoso continues to receive and be able to activate their legacy gold competency benefits until their next anniversary date (Jan 1, 2023).
Dec 2022	Contoso earns an additional Azure specialization (total of two).	No change (incremental benefits for specialization are only available with Solutions Partner benefits).
Jan 2023	At renewal, Contoso meets the requirements for the Solutions Partner for Infrastructure (Azure) designation, selects the benefits for Solutions Partners, and pays the aligned fee.	Contoso is provided the common benefits, the Infrastructure (Azure) product benefits, and two sets of the Azure specialization product benefits (assuming continued enrolment and eligibility of both specializations).
Feb 2023	Contoso meets the requirements for, and attains, the Solutions Partner for Data & AI (Azure) designation.	Contoso is provided the incremental Data & Al (Azure) product benefits (i.e., Azure credits, Visual Studio subscriptions), with an expiry date of Contoso's next membership anniversary date (Jan 1, 2024).
Mar 2023	Contoso meets the requirements for, and is awarded, four additional Azure specializations (total of six).	Contoso is provided three additional incremental sets of the Azure specialization product benefits (considering the max cap of five Azure specialization benefits) with an expiry date of Contoso's next membership anniversary date (Jan 1, 2024).



Partners providing software solutions

ISV Success Core Benefits

Marketing benefits (or 'Go-to-Market')

Microsoft product name or description	Included
Marketplace Rewards*	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
1:1 Technical Consults	Up to 3 hours
Azure Standard Support Plan	Unlimited tickets

Product benefits

Microsoft product name or description	Quantity	Туре
Azure Credits	\$5000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio subscription	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats

Review the complete **ISV Success benefits** guide

ISV Success Expanded Benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Included
*Marketplace Rewards	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
1:1 Technical Consults	Up to 50 hours
Azure Standard Support Plan	Unlimited tickets

Product benefits

Microsoft product name or description	Quantity	Туре
Azure Credits	\$25,000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio subscription	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats

^{*}ISV Success Expanded offer is available by invite or nomination only

^{*}Eligible upon publication to Microsoft AppSource or Azure Marketplace

ISV Success Advanced Package*

Marketing benefits (or 'Go-to-Market')

Name or description	Included
**Marketplace Rewards	✓

Support and advisory benefits (formerly 'technical benefits')

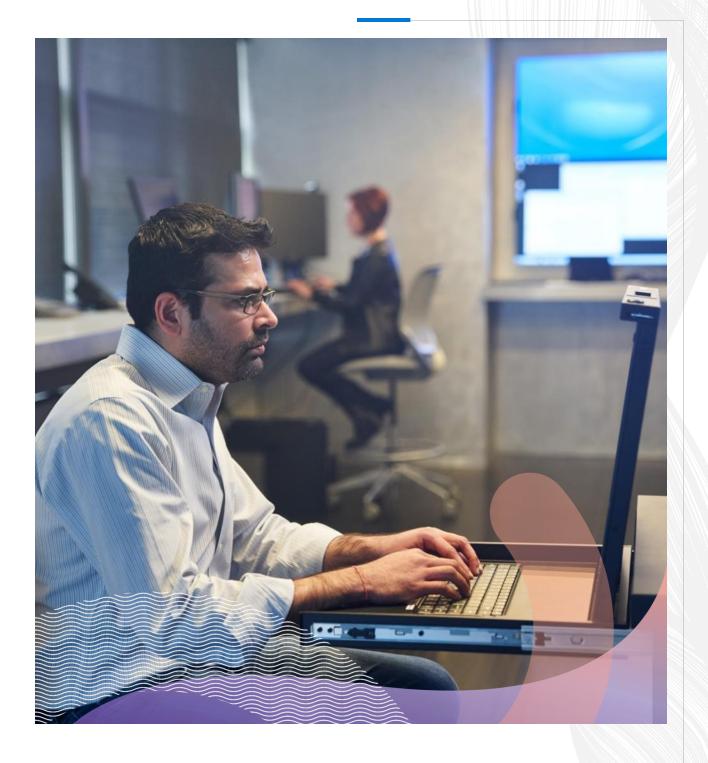
Name or description	Quantity
1:1 Technical Consults	Up to 50 hours
Azure Standard Support Plan	Unlimited tickets

Product benefits

Microsoft product name or description	Quantity	Туре
Cash incentives for ISVs in Build & Publish	Up to \$150,000 USD	Per year
Migration credits for ISVs in Grow	Up to \$50,000 USD	Per customer
Azure Credits	\$25,000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio subscription	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats

^{*}Available to partners who have attained a Solutions Partner with certified software designation

^{**}Eligible upon publication to Microsoft AppSource or Azure Marketplace



Solutions Partner designations for partners providing software

Solutions Partner with certified software benefits

Software benefits	
Incremental benefits	
Name or description	Included
Digital Badges and Certified Letters: When you become a Solutions Partner with certified software, a digital badge appears by your solution on the Microsoft commercial marketplace. A certification badge increases customer confidence in your solution - 68% of customers searching for software solutions evaluate vendor certifications and badging when making purchasing decisions. Create a partner logo, certified letter, or award - Partner Center Microsoft Learn	✓
Press Release Template: Access a customizable template with guidelines to help announce your achievement of attaining a certified software designation.	
Solution Playcards: 1-page quick guide to the certified solution provided in a template familiar to Microsoft sellers.	
 Choice of: Customer-facing Solution Brief or: 2-pages focused on a high-level summary of the certified solution and its features and benefits for customers 	✓
 Seller-facing Solution Battle Card: Designed to complement the solution playcards. 2-pages that provides sellers with a focused sales guide on how to talk about the certified solution with customers. 	
Solution Video: Animated 30-sec video used to generate interest and educate audiences on the value prop of the solution.	✓
Engagement Manager: Access subject matter experts who can assist with available marketing benefits listed above and guide you through the fulfillment process.	✓
Enhanced Microsoft Discoverability: Increased visibility and differentiation within Microsoft Seller Platforms.	√



Microsoft Al Cloud Partner Program Expanded Benefits Tables Coming February 2026

The information in the following section is intended to help partners understand the expanded benefits and offer updates coming in February 2026.

The content herein is being provided solely for discussion and general information purposes. The information herein should not be interpreted as an offer, endorsement, guarantee, commitment or any other type of representation on the part of Microsoft. All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business.

Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
NEW 2026	Partner Marketing Center (Freemium & Structured.AI)	✓
	Geo Expansion Readiness Assessment	✓

Product benefits

	Microsoft product name or description	Quantity	Туре
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	5	Users
	Teams Enterprise (EEA or RoW)	5	Users
	Azure Bulk Credits (Production)	\$700 USD	Per year
NEW 2026	Visual Studio Enterprise Lite subscription (without monthly Azure credit)	1	Users
	Entra ID P2	5	Users
NEW 2026	Defender Suite	<mark>5</mark>	Users
	Defender for Endpoint P2	5	Users
	Dynamics 365 Business Central Premium	4	Users
	Dynamics 365 Sales Enterprise	4	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Power BI Premium	4	Users
	Power Apps Premium	1	Users
	Power Automate Premium	1	Users
	Project Online – Project Plan 5	1	Users
	Visio Online – Visio Plan 2	1	Users



Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
	Accelerate partner outcomes with Concierge	50
NEW 2026	Partner Marketing Center (Freemium & Structured.AI)	✓
	Geo Expansion Readiness Assessment	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
 Technical presales and deployment services (TP&D) Advisory hours to help plan, build and implement solutions Assistance with technical sales prep and deal enablement 	5 hours Deduct hours
Partner Cloud Support incidents	2

Product benefits

	Microsoft product name or description	Quantity	Туре
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	15	Users
	Teams Enterprise (EEA or RoW)	15	Users
	Azure Bulk Credits (Production)	\$2400 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions (without monthly Azure credit)	8	Users
NEW 2026	Dragon Copilot	5	Users
	Entra ID P2	15	Users
NEW 2026	Defender Suite	15	Users
	Defender for Endpoint P2	15	Users
	Dynamics 365 Business Central Premium	15	Users 45

Product benefits (continued)

Microsoft product name or description	Quantity	Туре
Dynamics 365 Sales Enterprise	15	Users
Power BI Premium	15	Users
Power Apps Premium	8	Users
Power Automate Premium	8	Users
Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	1	Users
Project Online – Project Plan 5	5	Users
Visio Online – Visio Plan 2	5	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Dynamics 365 Partner Sandbox – Operations Application	25	Users
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
System Center Client Management Suite (2022)	10	Licenses
System Center Endpoint Protection (2019)	10	Licenses
System Center Standard (2022)	8	Licenses
Windows Server CALs (2025)	16	Licenses
Window Server Standard – Per core (2025)	16	Licenses
Windows Server Datacenter – Per core (2025)	16	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	20	Licenses



NEW 2026

Partner Success Expanded Benefits product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Accelerate partner outcomes with Concierge	50
Partner Marketing Center (Freemium & Structured.Al)	✓
Geo Expansion Readiness Assessment	✓
Partner Go-to-Market Toolbox	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
 Technical presales and deployment services (TP&D) Advisory hours to help plan, build and implement solutions Assistance with technical sales prep and deal enablement 	10 hours Unlimited
Partner Cloud Support incidents	5

Product benefits

Product benefits				
	Microsoft product name or description	Quantity	Туре	
NEW 2026	Microsoft 365 Copilot	10	Users	
NEW 2026	Microsoft Copilot Studio (Copilot Credits)	\$TBD	Per Year	
NEW 2026	Microsoft Dragon Copilot	15	Users	
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	35	Users	
	Teams Enterprise (EEA or RoW)	35	Users	
NEW 2026	Teams Premium	10	Users	
	Teams Rooms Pro	2	Users	

Product benefits (continued)

NEW 2026
 NEW 2020

NEW 2026

NEW 2026
NEW 2026

Microsoft product name or description	Quantity	Туре
Azure Bulk Credits (Production)	\$5,000 USD	Per year
Visual Studio Enterprise subscriptions (without monthly Azure credit)	15	Users
Entra ID P2	35	Users
Defender Suite	35	Users
Defender for Endpoint P2	35	Users
Power BI Premium	35	Users
Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
Power Apps Premium	15	Users
Power Automate Premium	15	Users
Power Automate Process	2	Bots
Viva Suite	15	Users
Entra Suite	35	Users
Intune Suite	35	Users
Project Online – Project Plan 5	5	Users
Visio Online – Visio Plan 2	5	Users
Dynamics 365 Business Central Premium	35	Users
Dynamics 365 Sales Enterprise	35	Users
Dynamics 365 Customer Insights	1	Tenant
Dynamics 365 Customer Service Enterprise	35	Users
Dynamics 365 Finance Premium	35	Users
Dynamics 365 Human Resources	35	Users
Dynamics 365 Marketing (Base Pack)	1	Tenant
Dynamics 365 Project Operations	35	Users
Dynamics 365 Team Members	35	Users
Dynamics 365 Contact Center	35	Users
Dynamics 365 Partner Sandbox – Contact Center	25	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Dynamics 365 Partner Sandbox – Operations Application	25	Users

Partner Success Expanded Benefits

Product benefits (continued)

Microsoft product name or description	Quantity	Туре
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	35	Licenses
SQL Server Enterprise – Per core (2019)	8	Licenses



Partner Success Expanded Benefits

Product benefits (continued)

Microsoft product name or description	Quantity	Туре
System Center Client Management Suite (2022)	35	Licenses
System Center Endpoint Protection (2019)	35	Licenses
System Center Standard (2022)	16	Licenses
Windows Server Standard – Per core (2025)	32	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	35	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	35	Licenses



Solutions Partner designation specific benefits (incremental)

Product benefits

Benefits which are specific to and depend on the designation(s) attained, otherwise known as incremental benefits, are additive (exceptions apply) to each other and to common benefits. In particular, product benefits (formerly 'Internal Use Rights', or 'IURs') are aligned to the Solutions Partner designations as well as specializations and expert offerings.

Product and offer terms and conditions apply. Details are subject to change.

Incremental product benefit categories (with links)

Solutions Partner designations

Business Applications

Data & AI (Azure)

Digital & App Innovation (Azure)

Infrastructure (Azure)

Modern Work

Security

Note: Solutions Partner product benefits for Data & Al, Digital & App Innovation, and Infrastructure (Azure) have a set of benefits which are 'core' across the three

Specializations and expert programs

Azure

Business Applications

Modern Work

Security

Notes: The classification of specializations and expert programs for the purposes of benefits provisioning is based on the specialization classification listed here. Product benefits for specializations and expert programs are capped at a particular amount by category as set out in this document.



Solutions Partner designation

Product benefits

Solutions Partner designations

Business Applications product benefits		
	Microsoft product name or description	
NEW 2026	Microsoft 365 Copilot	
NEW 2026	Microsoft Copilot Studio (Copilot Credits)	
	Microsoft 365 E3 (no Teams) (EEA or RoW)	
	Teams Enterprise (EEA or RoW)	
NEW 2026	Azure Bulk Credits (Production)	
NEW 2026	Visual Studio Enterprise subscriptions	

NEW 2026

Microsoft product name or description	Quantity	Туре
Microsoft 365 Copilot	20	Users
Microsoft Copilot Studio (Copilot Credits)	\$TBD	Per year
Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
Teams Enterprise (EEA or RoW)	100	Users
Azure Bulk Credits (Production)	\$4,000 USD	Per year
Visual Studio Enterprise subscriptions (without monthly Azure credit)	25	Users
Entra ID P2	100	Users
Defender Suite	100	Users
Defender for Endpoint P2	100	Users
Dynamics 365 Business Central Premium	100	Users
Dynamics 365 Customer Insights	1	Tenant
Dynamics 365 Customer Service Enterprise	100	Users
Dynamics 365 Human Resources	100	Users
Dynamics 365 Marketing (Base Pack)	1	Tenant
Dynamics 365 Project Operations	100	Users
Dynamics 365 Team Members	100	Users
Dynamics 365 Sales Enterprise	100	Users
Dynamics 365 Finance Premium	100	Users
Dynamics 365 Contact Center	100	Users
Dynamics 365 Partner Sandbox – Contact Center	25	Users
Dynamics 365 Partner Sandbox – Operations Application	25	Users
		52

Business Applications product benefits

Microsoft product name or description	Quantity	Туре
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	5	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Microsoft Project Online (Plan 5)	20	Users
Power BI Premium	100	Users
Power Apps Premium	25	Users
Power Automate Premium	25	Users
Power Automate Process	5	Bots
Visio Online (Plan 2)	5	Users
Visual Studio Enterprise subscriptions*	25	Users
Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Business Applications product benefits

Microsoft product name or description	Quantity	Туре
System Center Standard (2022)**	32	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses



Data & AI (Azure) product benefits

	zare, product benefits		
	Microsoft product name or description	Quantity	Туре
NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	25	Users
NEW 2026	Github Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & AI, Digital & App Innovation, and Infrastruc Partner designations		•
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
NEW 2026	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses

Data & AI (Azure) product benefits

Microsoft product name or description	Quantity	Туре
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)**	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses



Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Type
NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	25	Users
NEW 2026	Github Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & Al, Digital & App Innovation, and Infrastruc Partner designations		
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
NEW 2026	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses

^{*}Refer to the Change log item no. 2 and 6 for more details.

Digital & App Innovation (Azure) product benefits

Microsoft product name or description	Quantity	Туре
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)**	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses



Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Туре
NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	25	Users
NEW 2026	Github Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Products listed below are 'core' (granted once and not in the Data & Al, Digital & App Innovation, and Infrastruct Partner designations		
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
NEW 2026	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 and 6 for more details.
**Refer to the <u>Change log</u> item no. 3 and 6 for more details.

Infrastructure (Azure) product benefits

NEW 2026

Microsoft product name or description	Quantity	Type
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)**	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses

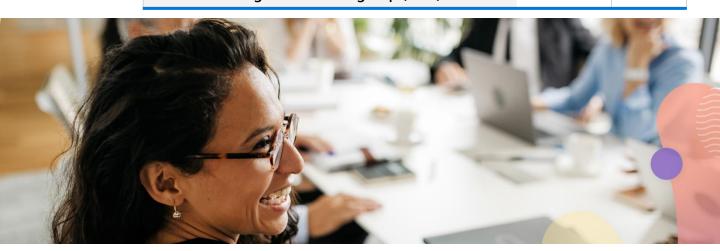


Modern Work product benefits

NEW 2026	Azure Bulk Credits (Production)	\$4,000 USD	Per year
NEW 2026	Microsoft 365 Copilot	20	Users
NEW 2026	Microsoft Copilot Studio (Copilot Credits)	\$TBD	Per year
	Microsoft 365 E5 (no Teams) (EEA or RoW)	200	Users
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	25	Users
	Teams Enterprise (EEA or RoW)	225	Users
NEW 2026	Teams Premium	25	Users
	Teams Rooms Pro	5	Users
NEW 2026	Entra Suite	50	Users
NEW 2026	Defender Suite	25	Users
NEW 2026	Dynamics 365 Contact Center	35	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
NEW 2026	Intune Suite	50	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	25	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Viva Suite	50	Users

Modern Work product benefits (continued)

Microsoft product name or description	Quantity	Туре
Windows 365 Enterprise (Premium) – 8 vCPU, 32 GB RAM, 512 GB Storage	5	Users
Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)**	32	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses



Security product benefits

NEW 2026	
NEW 2026	

NEW 2026

NEW 2026

NEW 2026

NEW 2026

Microsoft product name or description	Quantity	Туре
Azure Bulk Credits (Production)	\$10,000 USD	Per year
Visual Studio Enterprise subscriptions* (without monthly Azure credit)	25	Users
Security Copilot (via Azure credits)	\$5,000 USD	Per year
Defender Suite	12	Users
Dynamics 365 Partner Sandbox – Operations Application	25	Users
Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
Microsoft 365 E5 (no Teams) (EEA or RoW)	100	Users
Microsoft 365 Business Premium (no Teams) (EEA or RoW)	12	Users
Teams Enterprise (EEA or RoW)	112	Users
Entra Suite	50	Users
Intune Suite	50	Users
Power Apps Premium	25	Users
Power Automate Premium	25	Users
Power Automate Process	5	Bots
Microsoft 365 EDU A5	12	Users
Microsoft Project Online (Plan 5)	20	Users
Visio Online (Plan 2)	5	Users
Visual Studio Enterprise subscriptions*	25	Users
Windows 365 Enterprise - 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
Microsoft SQL Server Enterprise - per core (2019)	16	Licenses

Security product benefits (continued)

Microsoft product name or description	Quantity	Туре
Microsoft Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	100	Licenses
System Center Client Management Suite (2022)**	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)**	32	Licenses
Windows Server Standard – Per core (2025)	100	Cores
Windows Server Datacenter – Per core (2025)	32	Cores
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses





Specializations and Expert Programs

Product benefits

As part of the Solutions Partner benefits, if you have earned a specialization, you will receive incremental product benefits to help further accelerate your business. Incremental benefits for specialization and expert programs are only available with Solutions Partner benefits and cannot be added to legacy benefits.

Each category of the specializations and expert programs (Azure, Business Applications, Modern Work and Security) has individual maximum cap amounts for benefits provisioning: the number of specializations or expert programs in that category which will be eligible for incremental product benefits. Refer to the table of <u>specializations and expert programs benefits categories</u> at the end of this section for the classification. The max cap amounts are outlined in the following tables. Details are subject to change.

Specialization and expert program benefits will be provided at the time of purchasing Solutions Partner benefits, or at the time of attainment through the remainder of the Solutions Partner membership year for additional specializations and expert programs attained (within the respective max cap amounts). Refer to the illustrative example for more details.

Azure specialization and expert program product benefits Max cap amount: 5 specializations or expert programs

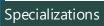
	Microsoft product name or description	Quantity	Туре
NEW 2026	GitHub Copilot Enterprise (via Azure Credits)	\$10,000 USD	Per year
	GitHub Enterprise Metered (via Azure Credits)	\$2,520 USD	Per year
	Microsoft 365 E3 (no Teams) (EEA or RoW)	30	Users
	Teams Enterprise (EEA or RoW)	30	Users
	Entra ID P2	30	Users
NEW 2026	Defender Suite	<mark>30</mark>	Users
	Defender for Endpoint P2	30	Users
NEW 2026	Azure Bulk Credits (Production)	\$14,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	10	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

Azure credits provided for GitHub Enterprise, and GitHub Copilot as part of Azure specializations can solely be used for those purposes. Any other use is strictly prohibited.

Business Applications product benefits

Max cap amount: 3 specializations or expert programs

	Microsoft product name or description	Quantity	Туре
NEW 2026	Microsoft Copilot Studio (Copilot Credits)	\$TBD	Per year
NEW 2026	Copilot for M365	20	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise(EEA or RoW)	50	Users
	Entra ID P2	50	Users
NEW 2026	Defender Suite	<mark>50</mark>	Users
	Defender for Endpoint P2	50	Users
NEW 2026	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Dynamics 365 Business Central Premium	25	Users
	Dynamics 365 Customer Service Enterprise	25	Users
	Dynamics 365 Finance Premium	25	Users
	Dynamics 365 Contact Center	25	Users
	Dynamics 365 Human Resources	25	Users
	Dynamics 365 Marketing (Attach) includes additional contacts and interactions	1	Tenant
	Dynamics 365 Project Operations	25	Users
	Dynamics 365 Sales Enterprise	25	Users
	Dynamics 365 Team Members	25	Users
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	10	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots



Business Applications product benefits (continued)

Max cap amount: 3 specializations or expert programs

Microsoft product name or description	Quantity	Туре
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses

Modern Work specialization product benefits Max cap amount: 3 specializations or expert programs

	Microsoft product name or description	Quantity	Туре
NEW 2026	Microsoft Copilot Studio (Copilot Credits)	\$TBD	Per year
NEW 2026	Microsoft 365 Copilot	<mark>20</mark>	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise (EEA or RoW)	50	Users
	Teams Premium	30	Users
	Teams Rooms Pro	20	Users
NEW 2026	Azure Bulk Credits (Production)	\$6,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	<mark>10</mark>	Users
NEW 2026	Dynamics 365 Contact Center	<mark>25</mark>	<u>Users</u>
NEW 2026	Entra Suite	<mark>25</mark>	<u>Users</u>
NEW 2026	Intune Suite	<mark>25</mark>	<u>Users</u>
	Viva Suite	50	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

^{*}Refer to the <u>Change log</u> item no. 2 for more details.

Security specialization product benefits

Max cap amount: 3 specializations or expert programs

·	Microsoft product name or description	Quantity	Туре
NEW 2026	Security Copilot (via Azure Credits)	\$10,000 USD	Per year
NEW 2026	Copilot for M365	<mark>5</mark>	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise (EEA or RoW)	50	Users
NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
NEW 2026	Visual Studio Enterprise subscriptions* (without monthly Azure credit)	<mark>10</mark>	Users
NEW 2026	Entra Suite	<mark>25</mark>	Users
NEW 2026	Intune Suite	<mark>25</mark>	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

^{*}Refer to the Change log item no. 2 for more details

Specializations and expert programs benefits categories

The classification of specializations and expert programs for the purposes of benefits provisioning and capping is based on the current specialization classification and includes Azure Expert MSP. For clarity, these classifications and the associated specializations and expert programs are listed below. Details are subject to change.

Category	Specialization or expert program name
Azure	Azure Expert MSP Infra and Database Migration to Microsoft Azure* SAP on Microsoft Azure Data Warehouse Migration to Microsoft Azure Kubernetes on Microsoft Azure Modernization of Web Applications to Microsoft Azure Microsoft Windows Virtual Desktop Analytics on Microsoft Azure Microsoft Azure VMware Solution Al and Machine Learning on Microsoft Azure DevOps with GitHub on Microsoft Azure Hybrid Operations and Management with Microsoft Azure Arc Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI Networking Services in Microsoft Azure
Business Applications**	Microsoft Low Code Application Development Business Intelligence Intelligent Automation Small and Midsize Business Management Sales Service Finance Supply Chain
Modern Work	Adoption and Change Management Calling for Microsoft Teams Customer Solutions for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams Teamwork Deployment
Security	Cloud Security Identity and Access Management Information Protection and Governance Threat Protection

License table for Microsoft Action Pack

Microsoft Action Pack can no longer be purchased or renewed as of January 22, 2025.

The information in this document is intended to help partners understand the product licenses included in Microsoft Action Pack Subscription (Action Pack) and the Learning Action Pack.

All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business. Be sure to review the benefits information in Partner Center before paying the annual fee. Partners must comply with the use terms and policies regarding benefits and license use rights and limitations about each software product or online service as outlined in the Microsoft Cloud Partner Program Terms of Participation Guide. For more information, refer to the links below.

Microsoft Cloud Partner Program Terms of Participation Guide.

Microsoft Action Pack

Apps & Infrastructure

Microsoft product name or description	Туре	Quantity
Azure AD Basic	Cloud Service	5
Microsoft Azure	Azure credit	US\$100 per month
Microsoft Visual Studio Professional Subscription	Cloud Service	3

Apps & Infrastructure (continued)

Microsoft product name or description	Туре	Quantity
R Server for SUSE Linux	On-Premises	1
R Server for Teradata DB	On-Premises	1
System Center 2022 Client Management Suite	On-Premises	10
System Center 2022 Standard	On-Premises	16
System Center Configuration Manager (current branch)	On-Premises	10
System Center Endpoint Protection (current branch)	On-Premises	10
Windows Server 2022 CALs (not edition specific)	On-Premises	10
Windows Server 2019 Essentials (Per Core)	On-Premises	1
Windows Server 2019 Remote Desktop Services (RDS) CALs	On-Premises	10
Windows Server 2022 Standard (Per Core)	On-Premises	16
Windows Storage Server 2016 Workgroup	On-Premises	1

Business Applications

Microsoft product name or description	Туре	Quantity
Microsoft Dynamics 365 – Customer Engagement	Cloud Service	5

Business Applications (continued)

Microsoft product name or description	Туре	Quantity
Microsoft Dynamics CRM Workgroup Server 2016	On-Premises	1 server license provides access to five users

Data & Al

Microsoft product name or description	Туре	Quantity
Machine Learning Server for Hadoop	On-Premises	1
Machine Learning Server for Linux	On-Premises	1
Microsoft SQL Server 2019 Standard (per core)	On-Premises	2

Modern Workplace

Microsoft product name or description	Туре	Quantity
Enterprise Mobility + Security E3 (formerly known as Enterprise Mobility Suite)	Cloud Service	5
Microsoft Intune Plan 1 (formerly known as Microsoft Intune)	Cloud Service	5
Microsoft Office 365 E3	Cloud Service	5

Modern Workplace (continued)

Microsoft product name or description	Туре	Quantity
Advanced Threat Analytics Client Management License	On-Premises	5
Microsoft Desktop Optimization Pack (MDOP) 2015	On-Premises	10
Microsoft Exchange Server 2019 Standard	On-Premises	1
Microsoft Exchange Server 2019 Standard CALs	On-Premises	10
Microsoft Office Professional Plus 2019	On-Premises	10
Microsoft Project Professional 2019	On-Premises	1
Microsoft SharePoint Server 2019 Enterprise	On-Premises	1
Microsoft SharePoint Server 2019 Enterprise CALs (include Standard CALs)	On-Premises	10
Microsoft Skype for Business Server 2019	On-Premises	1
Microsoft Skype for Business Server 2019 Standard CALs	On-Premises	10
Microsoft Visio Professional 2019	On-Premises	1
Windows 10 and 11 Enterprise (Current Branch or LTSC 2019)	On-Premises	10
Windows 10 and 11 Professional (Current Branch or LTSC 2019)	On-Premises	10
Windows Embedded 8 Standard	On-Premises	10
Windows Embedded 8.1 Industry Enterprise	On-Premises	10
Windows Embedded 8.1 Industry Pro	On-Premises	10
Windows Embedded POS Ready 7	On-Premises	10
Windows 10 and 11 Inbox Apps and Language Pack	On-Premises	10

Benefits table for Microsoft Learning Action Pack

Benefit	Offer Details
Azure Credit (Monthly)	\$100 USD
Windows 10 Enterprise – Learning VHD	100
Visual Studio Pro	3
Microsoft Office 365 (E3) Seats	5
SQL Server 2019 Standard (Per Core)	2
Windows Server 2019 Essentials	1
Windows Server 2019 CALs	10
Dynamics 365 – Customer Engagement	5
Services: Technical Journeys	5 Hours
Support: Product Support Incidents	10

Change log

The following is a summary of the latest updates made to the Microsoft Al Cloud Partner Program Benefits Guide

Please note that Program information herein is subject to change and should not be interpreted as an offer, endorsement, guarantee, commitment or any other type of representation on the part of Microsoft. Be sure to review the benefits information in Partner Center before paying the annual fee.

Date	Update number and title	Details
August 2022	1) GTM Toolbox points	While the GTM Toolbox – Used to create co-branded assets – Will remain active, the 18 points for editorial review of the assets will no longer be offered.
	[Removed from tables as of June 2023]2) Azure dev/test sponsorship and credits	The planned launch of an Azure dev/test bulk sponsorship has been delayed until further notice. In the interim, dev/test credits will be re-introduced to the Visual Studio Enterprise subscriptions. The features of these Visual Studio Enterprise subscriptions will be the same as those offered as benefits for silver and gold competencies.
	[Removed from tables as of August 2024] 3) Windows 11 IoT	Product keys are only provided for software available via volume licensing. Currently Windows 11 IoT is not available in market via volume licensing.
	 [Removed from tables as of August 2024] 4) GitHub Enterprise Cloud subscriptions for the DevOps with GitHub on Microsoft Azure specialization 	GitHub Enterprise Cloud subscriptions for the DevOps with GitHub on Microsoft Azure specialization will not be available until further notice.
December 2022	5) Updates to language for clarity	A) Updated the name of System Center Configuration Manager Suite to Microsoft Endpoint Configuration Manager. B) Updated the introduction of the Specialization section.

Change log (continued)

Date	Update number and title	Details
January 2023	6) Updated System Center Standard, and Client Management Suite to 2022 versions	Product keys and media for the 2022 versions of System Center Standard and System Center Client Management Suite and been added in Partner Center.
		As of January 9, 2023, the new Infra and Database Migration to Microsoft Azure Specialization will combine and replace the Windows Server and SQL Server Migration to Microsoft Azure specialization and the Linux and Open-Source Database Migration to Microsoft Azure specialization.
	7) Updated list of applicable Azure specializations to reflect updates with new Infra and Database Migration to Microsoft Azure Specialization	Any incremental products benefit packages that have already been provisioned for enrollment in either the Windows Server and SQL Server Migration to Microsoft Azure specialization and/or the Linux and Open-Source Database Migration to Microsoft Azure specialization will not be affected during your current organization's solutions partner designation year. Please note, however, that at your organization's next solutions partner designation anniversary date, only the Infra and Database Migration to Microsoft specialization will be eligible for incremental product benefits against the maximum cap of five Azure specializations.
June 2023	8) Updated list of applicable Business Applications specializations to reflect updates with four new specializations	As of March 2023, <u>four new</u> <u>specializations</u> were introduced: Finance, Sales, Service, and Supply Chain. These specializations are eligible for incremental product benefits against the maximum cap of one Business Applications specializations.

Change log (continued)

Date	Update number and title	Details
January 2024	9) New benefits offers	Inclusion of benefits for Partner Launch Benefits, Partner Success Core Benefits, and Partner Success Expanded Benefits.
March 2024	10) Updated branding	Aligned to latest branding for Copilot
April 2024	11) Updated to include new program offerings.12) Updated structure	Updated to include ISV Success Core and Expanded offerings. Updated to include Solutions Partner with certified software benefits designation Added title pages, reorganized document, added introduction pages.
August 2024	13) Clarified RDS CALS versioning	
	14) Aligned and renamed new Signature Cloud Support limits	
	15) Included information about the planned January 22, 2025 benefits update	
December	16) Updated branding	
2024	17) Updated benefit list for January 22, 2025	
	18) Added ISV Success Advanced	
January 2025	19) Updated branding and some language	
February 2025	20) Updated EEA (European Economic Area) and RoW (Rest of World) for certain products.	

Disclaimers

- * "Solutions Partner" refers to a company that is a member of the Microsoft Al Cloud Partner Program and may offer software, services, and/or solutions to customers. Reference to "Solutions Partner" in any content, materials, resources, web properties, etc. and any associated designation should be not interpreted as an offer, endorsement, guarantee, proof of effectiveness or functionality, a commitment or any other type of representation or warranty on the part of Microsoft. All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc., rests solely with your business.
- ** A certification is (1) specific to the solution's interoperability with Microsoft products and (2) based on selfattestation by the solution owner. Solutions are only certified as of the date the solution is reviewed. Solution functionality and capability are controlled by the solution owner and may be subject to change. The inclusion of a solution in the marketplace and any such designations should not be interpreted as an offer, endorsement, guarantee, proof of effectiveness or functionality, a commitment or any other type of representation or warranty on the part of Microsoft. All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business.

***Beginning on January 22, 2025, as a one-time occurrence, these specific benefits will be added into existing active instances of this benefit offer.